

SCALE USED FOR SCORING PROPOSAL		
Score		Description
5	Excellent	The response is very extensive, detailed, clear and informative and flows in a logical and sequential manner. It not only fully answers/addresses all aspects of the question/item, but provides additional relevant information. After reading the response, the reviewer should have no (or very few) questions about the offerors plans to fulfill the requirements of the RFP.
4.5		
4	Good	The response is extensive, detailed, clear, and informative and flows in a logical and sequential manner. It answers/addresses the aspects of the question/item, but not quite as extensively as an Excellent response. After reading the response, the reviewer should understand the offerors plan to fulfill the requirements of the Task Order and should have few, if any, questions.
3.5		
3	Middle of the Road	The response is clear and informative, but lacks detail and explanations. There may be some gaps in logic. It merely answers/addresses the question/items, but provides no additional information or insight into the plan. After reading the response, the reviewer should have a good overall sense of the offerors plan, but will probably have questions.
2.5		
2	Poor	The response lacks clarity and information. There are gaps in the logic and flow of the answer. It fails to address some aspects of the question/item. After reading the response, the reviewer is not exactly sure what the offerors plan is and has numerous questions.
1.5		
1	Fail	The response has numerous gaps in logic, lacks information, is hard to follow and fails to provide a clear plan for execution. It indicates that the offeror has little understanding of the question/item and/or has very poor plan of implementation. After reading the response, the reviewer has many questions.
0.5		
0	Non-Responsive	The offeror failed to provide a response to the question/item.

HHS-0071 FFY 2023 Hospital Enhanced Access Leading to Health Improvements Initiative (HAEI) Performance Measure Evaluation and Reporting									
Evaluation Criteria		Points Possible	Weight	Score	Comments	Points Possible	Weight	Score	Comments
Experience and Capacity of the Firm and the Consultant (Health Systems)									
2.1 Experience of the firm working on projects with the same or similar scope of work.	100	20%	3	60	The Offeror provided several examples of projects with a similar scope of work. The closest example to this project is the "CDCR" VEP project.	4	80	90	The Offeror has worked with several other Medical agencies to provide extensive quality review, including ANIECCS. The Offeror has a dedicated performance measure team with experience calculating Interstate administrative performance measures across multiple MCOs to meet federal reporting requirements. The Offeror has experience developing evaluation reports and working/consulting with CMS, using their web portal to collect data from hospitals. They use multiple data sources to analyze and calculate performance measures and have experience calculating performance measures for some of the same measures in this Task Order.
2.2 Use experience and provide resources of the proposed key staff expected to perform the project activities, including use of subcontractors.	100	40%	3.3	140	The Offeror is highly experienced in tracking complex measure specifications, this reportable analysis code, validating multi-source healthcare data, and providing a program, well-documented performance reports for government and healthcare stakeholders. They have included staff with experience in the hospital quality setting which is a strength. The response is similar to the use of subcontractor or not.	3	120	160	The Offeror's proposed staff have extensive experience. However, the staff with prior experience in the HIE project, which is similar to this project, were not identified in the response. ANIECCS would have preferred to see some of the same staff listed. The response specified the use of subcontractors.
2.3 Capacity/availability of the firm to deliver services within the specified project timelines.	100	40%	2	80	The Offeror did not provide any information about their availability to begin the project or adhere to timelines. A senior leader, Brandon Wilkins, is mentioned, but has not been listed as a member of the proposed project team as referenced in the firm's response to item 2.2 and is not included in 2.2.	3.5	140	160	The Offeror's response meets expectations and ability to "deliver services immediately upon contract award" is a strength.
Technology and Approach Used to Deliver		100	100%	100		100		100	
2.1.1 Proposed methodology and approach that would be employed to handle the tasks of this project, including a description of how each of the minimum criteria established will be satisfied.	125	30%	3	75	The Offeror's response meets expectations and is in alignment with the Task Order.	3.5	88	100	The Offeror's response meets expectations and is in alignment with the Task Order. They have programming and webbing analysis for each measure for the ANIECCS provided data which is a benefit.
2.1.2 A description of the mechanism(s) proposed to collect data and information for all measures, including measures that require self-reported data by hospitals.	60	17%	2.5	30	The Offeror's response to hospital's self-reporting via "secure electronic primary" lacks specific details. The Offeror's plan is unclear which leads to several questions about their proposed mechanism. The self-reported data provided by hospitals is a crucial component of the project. The Offeror's approach to collect this element should be clearly demonstrated.	3	36	42	The Offeror's approach to a self-reported, web-based "data Reporting tool" is an alternative to multiple report expectations. ANIECCS was seeking more information that would connect to the HIEC methodology used in the past as a related approach to the project, versus proposing two methodologies (One versus a web-based portal).
2.1.3 Proposed timeline for completion of requirements, with milestones, as detailed in Section B titled Deliverables, for completion of requirements.	75	21%	3.3	53	The Offeror's response for timeline meets expectations. Proposed Gantt chart that was helpful and easy to understand.	3	45	60	The Offeror's response meets expectations and provides a reasonable timeline and is in alignment with the Task Order. Tables of data are not as clear as a visual aid.
2.1.4 Proposed project work plan that will include brief project status updates, at a minimum, monthly, or more frequently if needed.	75	21%	3	45	The Offeror's proposed work plan meets expectations.	2.5	53	45	The Offeror's proposed work plan meets expectations. It is considered a strength that the Offeror may develop an MS SharePoint site accessible for both teams to track all documents and deliverables if preferred by ANIECCS.
2.1.5 Proposed conflict resolution process to address challenges as needed.	35	4%	2.5	8	The Offeror did not identify points of conflict at each stage of the issue resolution.	3	9	9	The Offeror's response meets basic expectations. However, the Offeror states they will collaborate with ANIECCS to align activities and timelines, ensuring activities are manageable and minimize the potential for overlapping or duplicative deliverables.
TOTAL		100	100%	330		330		330	
Overall Score/Comments - 2023		100		100				88	
Overall Points		330		330				330	
Total with Loss				330				330	
Total				100				73.3	

Offerors	BerryDunn	HSAG	HealthTech Solutions	Milliman
Total Cost	\$586,200.00	\$387,001.00	\$675,000.00	\$588,234.00
Cost Points Awarded	99	150	86	99

$$\left(\frac{\text{Price}_{lowest}}{\text{Price}_{offered}} \right) \times \text{Points}_{max} = \text{Points}_{awarded}$$


BAFO

Required Tasks	\$444,000.00	\$326,207.00	\$550,000.00	\$502,764.00
Optional Tasks	\$142,200.00	\$60,794.00	\$125,000.00	\$85,470.00
Total	\$586,200.00	\$387,001.00	\$675,000.00	\$588,234.00


SCORING SUMMARY					
FFY 2025 Hospital Enhanced Access Leading to Health Improvements Initiative (HEALTHII) Performance Measure Calculations and Reporting					
	Max Points	BerryDunn	HSAG	HealthTech Solutions	Millman
EXPERIENCE and CAPACITY of the FIRM and KEY PERSONNEL	500	280	340	390	430
METHODOLOGY and APPROACH	350	210	230	256	270
COST	150	99	150	86	99
TOTAL SCORE	1000	589	720	732	798

Evaluation Committee Members Attestation: We hereby attest that the points awarded to each Offeror listed on this Scoring Sheet were scored in accordance with the established evaluation criteria of the Task Order and represent our best judgment of each Offeror's proposal.

As indicated by the scores, our recommendation for this Task Order award is: OFFEROR: Milliman, Inc.

Signed by:
 5/5/2026

Signature: 49FF71AE231C443... Date: Flynn Soper

Signed by:
 5/5/2026

Signature: 39AADD31C535471... Date: Clara Hartneck

Certificate Of Completion

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Cynthia Smolens

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Phoenix, AZ 85034

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Clara Hartneck

Clara.Hartneck@azahcccs.gov

Security Level: Email, Account Authentication
(None)

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Clara Hartneck
39AADD31C535471...

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Viewed: 5/5/2026 7:35:03 AM

Signed: 5/5/2026 7:35:27 AM

Signature Adoption: Pre-selected Style

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Electronic Record and Signature Disclosure:

Accepted: 5/5/2026 7:35:03 AM

ID: dbd1bb16-1df3-4651-888e-99f7ff103ce6

Company Name: Carahsoft OBO Arizona Health Care Cost Containment System

Flynn Soper

flynn.soper@azahcccs.gov

Security Level: Email, Account Authentication
(None)

Signed by:

Flynn Soper
49FF71AE231C443...

Sent: 5/4/2026 4:38:17 PM

Viewed: 5/5/2026 9:39:47 AM

Signed: 5/5/2026 9:41:17 AM

Signature Adoption: Pre-selected Style

Using IP Address: 47.215.186.155

Electronic Record and Signature Disclosure:

Accepted: 5/5/2026 9:39:47 AM

ID: ccacc65b-50f1-4c20-a49f-2f8d62329f62

Company Name: Carahsoft OBO Arizona Health Care Cost Containment System

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	5/4/2026 4:38:17 PM
Certified Delivered	Security Checked	5/5/2026 9:39:47 AM
Signing Complete	Security Checked	5/5/2026 9:41:17 AM
Completed	Security Checked	5/5/2026 9:41:17 AM

Payment Events	Status	Timestamps
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